## Multiple Choice (45\%)

The following financial statements apply to numbers 1-3:

| Baker Corporation Balance Sheet - December 31, N |  |  |  |
| :--- | :---: | :--- | :---: |
| Cash and marketable securities | $\$ 50$ | Accounts payable | $\$ 250$ |
| Accounts receivable | 200 | Accruals | 250 |
| Inventory | 250 | Notes payable | 500 |
| Total current assets | $\$ 500$ | Total current liabilities | $\$ 1,000$ |
| Net fixed assets | 1,500 | Long-term debt | 250 |
|  |  | Common stock | 400 |
|  | Retained earnings | 350 |  |
| Total assets | $\$ 2,000$ | Total liabilities and equity | $\$ 2,000$ |

1. What is Baker Corporation's current ratio as of December 31, N?
a. 0.35
b. 0.65
c. 0.50
d. 0.25
2. If Baker uses $\$ 50$ of cash to pay off $\$ 50$ of its accounts payable, what is its new current ratio after this action?
a. 0.47
b. 0.44
c. 0.54
d. 0.62
3. If Baker uses its $\$ 50$ cash balance to pay off $\$ 50$ of its long-term debt, what will its new current ratio be?
a. 0.35
b. 0.45
c. 0.50
d. 0.55

The following information applies to numbers 4-6:
The director of capital budgeting for Giant Inc. has identified two mutually exclusive projects, L and S , with the following expected net cash flows:

| Expected Net Cash Flows |  |  |
| :---: | :---: | :---: |
| Year | Project L | Project S |
| 0 | $(\$ 100)$ | $(\$ 100)$ |
| 1 | 10 | 70 |
| 2 | 60 | 50 |
| 3 | 80 | 20 |

Both projects have a cost of capital of 10 percent.
4. What is the payback period for Project S?
a. 1.6 years
b. 1.8 years
c. 2.1 years
d. 2.5 years
5. What is Project L's NPV?
a. $\$ 50.00$
b. $\$ 34.25$
c. $\$ 22.64$
d. $\$ 18.79$
6. What is Project L's IRR?
a. $17.8 \%$
b. $18.1 \%$
c. $19.7 \%$
d. $21.4 \%$

The following information applies to numbers 7-10
E. T. Toys, Inc. produces toys for national distribution. The management has recently established a standard cost system to control costs. The standards on a particular toy are:

Materials: 12 pieces per toy at $\$ 0.56$ per piece.
Labor: 2 hours per toy at $\$ 3.75$ per hour.

During the month of February, N, the company produced 1,000 toys. Production data for the month are as follows:

- Material: 17,500 pieces were purchased for the use in production at a total cost of $\$ 8,925$, of which 3,500 pieces were still in inventory at the end of the month.
- Labor: 2,500 hours were worked at a cost of $\$ 10,500$.

7. What is the material purchase price variance?
a. $\$ 770 \mathrm{~F}$
b. $\$ 795 \mathrm{U}$
c. $\$ 840 \mathrm{U}$
d. $\$ 875 \mathrm{~F}$
8. What is the material quantity (usage) variance?
a. $\$ 1,100 \mathrm{~F}$
b. $\$ 1,120 \mathrm{U}$
c. $\$ 1,170 \mathrm{~F}$
d. $\$ 1,220$ U
9. What is the labor rate variance?
a. \$1,125 U
b. $\$ 1,175 \mathrm{U}$
c. $\$ 1,225 \mathrm{~F}$
d. $\$ 1,275 \mathrm{U}$
10. What is the labor efficiency variance?
a. $\$ 875 \mathrm{~F}$
b. $\$ 1,220 \mathrm{~F}$
c. $\$ 1,225 \mathrm{~F}$
d. $\$ 1,875 \mathrm{U}$

The following information applies for numbers 11 and 12.
Boleyn Company is a small company which produces a single product and has the following cost structure:

| Number of units produced each year | 6,000 |
| :--- | ---: |
| Variable costs per unit | $\$$ |
| Direct materials | 2 |
| Direct labor | 4 |
| Variable manufacturing overhead | 1 |
| Variable selling and administrative expenses | 3 |
| Fixed costs per year | 30,000 |
| Fixed manufacturing overhead | 10,000 |
| Fixed selling and administrative expenses |  |

11. The unit product cost under absorption costing is:
a. $\$ 7$
b. \$12
c. $\$ 16$
d. \$21
12. The unit product cost under variable costing is:
a. $\$ 7$
b. $\$ 12$
c. \$16
d. \$21
13. Scorpio Company's activity for the first three months of 2008 are as follows:

|  | Machine Hours |  |
| :--- | :---: | :---: |
|  | Electrical Cost |  |
| January | 2,100 |  |
| February | 2,600 |  |
| March | 2,900 | $\$ 2,900$ |
|  | 2,900 | $\$ 3,200$ |

Using the high-low method, how much is the cost per machine hour?
a. $\$ 1.00$
b. $\$ 1.50$
c. $\$ 1.13$
d. \$0.89
14. Sonoma Winery has fixed costs of $\$ 10,000$ per year. Its warehouse sells wine with variable costs of $80 \%$ of its unit selling price. How much in sales does Sonoma need to break even per year?
a. $\$ 8,000$
b. $\$ 2,000$
c. $\$ 12,500$
d. $\$ 50,000$
15. Swashbuckler, Inc. produces buckets. The selling price is $\$ 20$ per unit and the variable costs are $\$ 8$ per bucket. Fixed costs per month are $\$ 4,800$. If Swashbuckler sells 10 more units beyond breakeven, how much does profit increase as a result?
a. $\$ 120$
b. $\$ 400$
c. $\$ 600$
d. $\$ 12,000$
16. Manhattan Cookery reported actual sales of $\$ 2,000,000$, and fixed costs of $\$ 400,000$. The contribution margin ratio is $25 \%$. Compute the margin of safety ratio.
a. $20 \%$
b. $30 \%$
c. $40 \%$
d. 50\%
17. Techno Company's net accounts receivable were $\$ 250,000$ as of December 31, N, and $\$ 300,000$ as of December 31, N+1. Net cash sales for $N+1$ were $\$ 100,000$. The accounts receivable turnover for $\mathrm{N}+1$ was 5.0. What were the total net sales for $\mathrm{N}+1$ ?
a. $\$ 1,275,000$
b. \$1,375,000
c. $\$ 1,475,000$
d. \$1,575,000

## The following information applies to numbers 18 and 19

Luster Corporation's common stock account for the year 2016 showed:
Common stock, \$10 par value $\qquad$ \$45,000

The following data are provided relative to 2016:

|  | 2016 |
| :--- | :---: |
| Dividends | $\$ 2,250$ |
| Market price per share | $\$ 20$ |
| Earnings per share | $\$ 2.13$ |

18. What is the dividend yield?
a. 0.025
b. 0.036
c. 0.045
d. 0.015
19. What is the dividend payout?
a. 0.22
b. 0.23
c. 0.32
d. 0.33
20. Black Company desires to finance its $\$ 300,000$ inventory. Funds are required for four months. Under consideration is a warehouse receipt loan at an annual interest rate of 17 percent, with an 85 percent advance against the inventory's value. The warehousing cost is $\$ 5,000$ for the four-month period.

What is the financing cost?
a. $\$ 18,280$
b. $\$ 19,450$
c. $\$ 20,115$
d. $\$ 23,230$

The following information applies for numbers 21 and 22.
Goodies Inc. presented the following information for the year N:

| Sales | $\$ 30,000,000$ |
| :--- | ---: |
| External failure costs | 900,000 |
| Internal failure costs | $1,800,000$ |
| Prevention costs | 400,000 |
| Appraisal costs | 600,000 |

21. What is the total quality costs as a percentage of sales?
a. $4.3 \%$
b. $7.6 \%$
c. $9.9 \%$
d. $12.33 \%$
22. If quality costs were reduced to $2.5 \%$ of sales, determine the increase in profit that would result.
a. $\$ 2,950,000$
b. $\$ 3,140,000$
c. $\$ 3,300,000$
d. $\$ 3,700,000$
23. A firm has total interest charges of $\$ 20,000$ per year, sales of $\$ 2$ million, a tax rate of 40 percent and a profit margin of 6 percent. What is the firm's times-interest-earned ratio?
a. 10
b. 11
c. 12
d. 13
24. A financial analyst with Mineral Inc. calculated the company's degree of financial leverage as1.5. If net income before interest increases by $5 \%$, earnings to shareholders will increase by
a. $1.50 \%$.
b. $3.33 \%$.
c. 5.00\%.
d. $7.50 \%$.
25. Direct materials cost was $\$ 57,000$, direct labor cost was $\$ 43,000$, and manufacturing overhead was $\$ 71,000$. Selling expense was $\$ 15,000$ and administrative expense was $\$ 32,000$. Which of the following is correct?

|  | Prime Cost | Conversion Cost |
| :--- | :---: | ---: |
| A. | $\$ 57,000$ | $\$ 114,000$ |
| B. | $\$ 100,000$ | $\$ 71,000$ |
| C. | $\$ 100,000$ | $\$ 114,000$ |
| D. | $\$ 57,000$ | $\$ 129,000$ |

26. Data regarding RAFITI Co. budget are shown below:

| Planned sales | 4,000 units |
| :--- | :--- |
| Material cost | $\$ 2.5$ per pound |
| Direct labor | 3 hours per unit |
| Direct labor rate | $\$ 7$ per hour |
| Finished goods beginning inventory | 900 units |
| Finished goods ending inventory | 600 units |
| Direct materials beginning inventory | 4,300 units |
| Direct materials ending inventory | 4,500 units |
| Materials used per unit | 6 pounds |

RAFITI Co. production budget will show total units to be produced of:
a. 3,700
b. 4,000
c. 4,300
d. 4,600
27. A review of the inventories of Cedar Grove Company shows the following cost data for entertainment centers.

Invoice price

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Freight and insurance on shipment Insurance on inventory
Unloading
Cost of placing orders
Cost of capital
20.00 per unit
15.00 per unit
140.00 per order
10.00 per order

What are the total carrying costs of inventory for an entertainment center?
a. \$105.
b. \$115.
c. $\$ 120$.
d. \$420.
28. Corn Crunchers has three product lines. Its only unprofitable line is Corn Nuts, the results of which appear below for 2016:

Sales
Variable expenses
Fixed expenses
Net loss
\$350,000
230,000
150,000
$\$(30,000)$

If this product line is eliminated, $30 \%$ of the fixed expenses can be eliminated. How much are the relevant costs in the decision to eliminate this product line?
a. $\$ 45,000$
b. $\$ 380,000$
c. $\$ 335,000$
d. $\$ 275,000$
29. Brooke Company's management team is preparing a cash budget for the coming quarter. The following budgeted information is under review.

|  | January | February | March |
| :--- | ---: | ---: | ---: |
| Revenue | $\$ 700,000$ | $\$ 800,000$ | $\$ 500,000$ |
| Inventory purchases | 350,000 | 425,000 | 225,000 |
| Other expenses | 150,000 | 175,000 | 175,000 |

The company expects to collect $40 \%$ of its monthly sales in the month of sale and $60 \%$ in the following month. 50\% of inventory purchases are paid in the month of purchase, and $50 \%$ in the following month. Payments for all other expenses are made in the month incurred.

Brooke forecasts the following account balances at the beginning of the quarter.

| Cash | $\$ 200,000$ |
| :--- | ---: |
| Accounts receivable | 300,000 |
| Accounts payable (Inventory) | 400,000 |

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Given the above information, the projected ending cash balance for February will be
a. $\$ 712,500$.
b. $\$ 500,000$.
c. $\$ 232,500$.
d. $\$ 120,000$.
30. At January 1, 2016, Barry, Inc. has beginning inventory of 4,000 widgets. Barry estimates it will sell 35,000 units during the first quarter of 2016 with a $10 \%$ increase in sales each quarter. Barry's policy is to maintain an ending inventory equal to $25 \%$ of the next quarter's sales. Each widget costs $\$ 1$ and is sold for $\$ 1.50$. How much is budgeted sales revenue for the third quarter of 2016?
a. $\$ 57,525$
b. $\$ 63,000$
c. $\$ 63,525$
d. $\$ 42,350$

QUESTIONS (55\%)
Question 1 (10\%):
Fayrouz Corporation provides the following selected financial statements:

| Selected Income Statement Items, Year Y. 17 |  |  |
| :---: | :---: | :---: |
| Cash Sales | \$115,000 |  |
| Credit Sales | \$450,000 |  |
| Total Sales | \$565,000 |  |
| Cost of goods sold | \$312,000 |  |
| Selected Balance Sheet Accounts |  |  |
|  | 31/12/r. 17 | 31/12/r. 10 |
| Accounts receivable | \$18,000 | \$16,000 |
| Inventory | \$ 8,000 | \$ 5,000 |
| Accounts payable | \$ 7,000 | \$ 5,000 |

## Required:

1. Calculate the average production cycle.
2. Calculate the average collection cycle.
3. Calculate the average payment cycle.
4. Calculate the cash conversion cycle.

## Question 2 (10\%):

Sally has been studying the government bond market and has made the following observations:

- When the economy is booming, the long-term bond return is $2 \%$.
- When the economy is in a steady period, the return is $5 \%$.
- When the economy is a in recession, the return is $10 \%$.

Sally believes that next year there is a $25 \%$ chance of an economic boom, a $55 \%$ chance of a steady period, and a $20 \%$ chance of a recession $(25 \%+55 \%+20 \%=100 \%$ or 1$)$. She is trying to determine the expected return for next year on government bonds and also wants to know what kind of variance she can expect for the coming year.

## Required:

Find the expected risk and return for the long-term government bond for next year.

## Question 3 (20\%):

Mina Company manufactures and sells a product that has seasonal variations in demand, with peak sales coming in the third quarter. The following information concerns operations for Year 2 and for the first two quarters of Year 3:
a. The company's single product sells for $\$ 8$ per unit. Budgeted sales in units for the next six quarters are as follows:

|  | Year 2 |  |  |  | Year 3 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter 1 | Quarter 2 | Quarter <br> 3 | Quarter 4 | Quarter 1 | Quarter <br> 2 |
| Budgeted sales in units | 40,000 | 60,000 | 100,000 | 50,000 | 70,000 | 80,000 |

b. Sales are collected in the following pattern:75\% in the quarter the sales are made, and the remaining $25 \%$ in the following quarter. On January 1, Year 2, the company's balance sheet showed $\$ 65,000$ in accounts receivable, all of which will be collected in the first quarter of the same year. Bad debts are negligible and can be ignored.
c. The company desires an ending inventory of finished units on hand at the end of each quarter equals to $30 \%$ of the budgeted sales for the next quarter. On December 31, Year 1, the company had 12,000 units on hand.
d. Five pounds of raw materials are required to complete one unit of product. The company requires an ending inventory of raw materials on hand at the end of each quarter equal to $10 \%$ of the production needs of the following quarter. On December 31, Year 1, the company had 23,000 pounds of raw materials on hand.
e. The raw material costs $\$ 0.80$ per pound. Purchases of raw material are paid for in the following pattern: $60 \%$ paid in the quarter the purchases are made, and the remaining $40 \%$ paid in the following quarter. On January 1, Year 2, the company's balance sheet showed $\$ 81,500$ in accounts payable for raw material purchases, all of which will be paid for in the first quarter of the year

## Required:

Prepare the following budgets and schedules for the year, showing both quarterly and total figures:

1. A sales budget and a schedule of expected cash collections.
2. A production budget.
3. A direct materials purchases budget and a schedule of expected cash payments for material purchases.

## Question 4 (15\%) :

Family Supermarkets (FS) has decided to increase the size of its Memphis store. It wants information about the profitability of individual product lines: soft drinks, fresh produce, and packaged food. FS provides the following data for 2016 for each product line:

|  | Soft Drinks | Fresh Produce | Packaged Food |
| :--- | :---: | :---: | :---: |
| Revenues | $\$ 317,400$ | $\$ 840,240$ | $\$ 483,960$ |
| Cost of goods sold | $\$ 240,000$ | $\$ 600,000$ | $\$ 360,000$ |
| Cost of bottles returned | $\$ 4,800$ | $\$$ | 0 |
| Number of purchase orders placed | 144 | 336 | 0 |
| Number of deliveries received | 120 | 876 | 144 |
| Hours of shelf-stocking time | 216 | 2,160 | 1,080 |
| Items sold | 50,400 | 441,600 | 122,400 |

FS also provides the following information for 2016:

| Activity (1) | Description of Activity (2) | Total Support <br> Costs (3) | Cost-Allocation Base (4) |
| :--- | :--- | :--- | :--- |
| 1- Bottle returns | Returning empty bottles to <br> store | $\$ 4,800$ | Direct tracing to soft- <br> drink line |
| 2- Ordering | Placing orders for purchases | $\$ 62,400$ | 624 purchase orders |
| 3- Delivery | Physical delivery and receipt <br> of merchandise | $\$ 100,800$ | 1,260 deliveries |
| 4- Shelf-stocking | Stocking of merchandise on <br> store shelves and ongoing <br> restocking | $\$ 69,120$ | 3,456 hours of shelf- <br> stocking time |
| 5- Customer support | Assistance provided to <br> customers including checkout <br> and bagging | $\$ 122,880$ | 614,400 items sold |
| Total |  | $\$ 360,000$ |  |

## Required:

1. FS currently allocates store support costs (all costs other than cost of goods sold) to product lines on the basis of cost of goods sold of each product line. Calculate the operating income and operating income as a percentage of revenues for each product line.
2. If FS allocates store support costs (all costs other than cost of goods sold) to product lines using an ABC system, calculate the operating income and operating income as a percentage of revenues for each product line.
