## A- Multiple Choice Questions (50 \%)

1. Which of the following correctly defines the relationship between profit margin and asset turnover?
a. ROA using DuPont model is calculated by subtracting asset turnover from profit margin
b. ROA using the DuPont model is calculated by multiplying profit margin times asset turnover
c. There is no relationship between profit margin and asset turnover
d. ROA using the DuPont model is calculated by dividing profit margin asset turnover
2. A company is planning to purchase a furnace that would cost $\mathbf{\$ 2 0 , 0 0 0}$ and save the company $\$ 4,000$ pre-tax annually. It has an estimated useful life of seven years with no salvage value. The company would depreciate the furnace using the straight-line method. The company has an effective income tax rate of $\mathbf{3 0 \%}$. Assuming no change in working capital, the payback period for the furnace is
a. 4.12 years.
b. 5.00 years.
c. 5.47 years.
d. 7.14 years.
3. The dollar value of a company's ending inventory on its balance sheet was $\$ 500,000$, $\$ 600,000$, and $\$ 400,000$ for Years 1, 2, and 3, respectively. In preparing a horizontal analysis with Year 1 as the base year, the percentage change shown for Year 3 would be
a. (25\%).
b. (20\%).
c. $20 \%$.
d. $80 \%$.
4. A company has $\$ 100,000$ of sales, $\$ \mathbf{6 0 , 0 0 0}$ of variable costs, and $\$ \mathbf{3 0 , 0 0 0}$ of fixed costs. The degree of operating leverage is
a. 0.1.
b. 0.3 .
c. 0.4 .
d. 4.0.
5. A company has a portfolio of four products and incurs $\$ 175,000$ of allocated fixed costs per year. Financial data for the four products are shown below.

|  | Product A | Product B | Product C | Product D |
| :--- | ---: | ---: | ---: | ---: |
| Units sold | 25,000 | 18,750 | 3,750 | 2,500 |
| Revenue | $\$ 750,000$ | $\$ 600,000$ | $\$ 150,000$ | $\$ 100,000$ |
| Unit variable costs | 24 | 24 | 37 | 41 |

Which product should the company discontinue?
a. Product A.
b. Product B.
c. Product C.
d. Product D.
6. A company produces and sells 2,000 units of finished goods and incurs $\$ 60,000$ of fixed costs annually. The contribution margin is $\$ 60$ per unit, and variable cost is $\$ 40$ per unit. If the company expects sales quantities to increase by $\mathbf{1 0 \%}$ next year, the operating profit will be
a. \$60,000.
b. $\$ 72,000$.
c. $\$ 120,000$.
d. \$132,000.
7. A financial analyst has gathered the following select financial data on three companies.

|  | Company A | Company B |  |
| :--- | :---: | ---: | ---: |
|  | $€ 00,000$ | $€ 1,250,000$ | $€ 870,000$ |
| Total current assets | $€ 445,000$ | $€ 970,000$ | $€ 620,000$ |

On the basis of the information provided above, the financial analyst is able to conclude that
a. Company A and Company B both have a higher liquidity than Company C.
b. Company $B$ has the highest liquidity.
c. Company B and Company C both have a higher liquidity than Company A .
d. Company A has the highest liquidity.
8. A company had $\$ 6$ million in credit sales last fiscal year. The company's beginning accounts receivable balance was $\mathbf{\$ 1}$ million and its ending receivable balance was $\mathbf{\$ 1 . 2 5}$ million on its year-end financial statements. If the industry average period for the collection of accounts receivables is 90 days, the company's accounts receivable collection period is less than the industry average by approximately
a. 22 days.
b. 52 days.
c. 60 days.
d. 68 days.
9. Select information from a company's year-end balance sheet is shown below.

Balance Sheet
As of December 31, Year 1

| Cash | $\$ 50,000$ |
| :--- | ---: |
| Accounts receivable | 120,000 |
| Inventory | 75,000 |
| Property, plant and equipment, net | $\underline{250,000}$ |
| $\quad$ Total assets | $\$ 495,000$ |
| Accounts payable | $\underline{\$ 35,000}$ |
| Long-term debt | $\underline{100,000}$ |
| $\quad$ Total liabilities | $\underline{300,000}$ |
| Common stock | $\underline{60,000}$ |
| Retained earnings $\quad \underline{360,000}$ |  |
| $\quad$ Total equity | $\underline{\$ 495,000}$ |

Based on the above information, a common-size balance sheet for the company will show
a. long-term debt at $74 \%$.
b. property, plant and equipment, net at $69 \%$.
c. retained earnings at $17 \%$.
d. accounts receivables at $24 \%$.
10. Carnes Industries uses the Economic Order Quantity (EOQ) model as part of its inventory control program. An increase in which one of the following variables would increase the EOQ?
a. Carrying cost rate.
b. Purchase price per unit.
c. Ordering costs.
d. Safety inventory level.
11. A review of the inventories of Cedar Grove Company shows the following cost data for entertainment centers.

Invoice price
Freight and insurance on shipment
Insurance on inventory
Unloading
Cost of placing orders
Cost of capital
\$400 per unit
20 per unit
15 per unit
140 per order
10 per order
25\%

What are the total carrying costs of inventory for an entertainment center?
a. \$105.
b. \$115.
c. $\$ 120$.
d. $\$ 420$.
12. A firm is given payment terms of $3 / 10$, net 90 and forgoes the discount paying on the net due date. Using a 360-day year and ignoring the effects of compounding, what is the effective annual interest rate cost?
a. $12.0 \%$.
b. $12.4 \%$.
c. $13.5 \%$.
d. 13.9\%.
13. Using the CAPM formula, calculate the required rate of return on a stock, assuming:
$\mathrm{R}_{f}=7 \%$ (the risk-free rate on a US Treasury security)
$\beta=0.75$ (the beta coefficient for the company)
$K_{m}=13 \%$ (the estimated return on the market portfolio)
a. $13 \%$
b. $11.5 \%$
c. $9.5 \%$
d. 9\%
14. If the demand for a good is elastic, then a(n)
a. decrease in price will increase total revenue.
b. increase in price will increase total revenue.
c. decrease in price will decrease total revenue.
d. increase in price will have no effect on total revenue.
15. Calvin Inc. is considering the purchase of a new state-of-art machine to replace its handoperated machine. Calvin's effective tax rate is $40 \%$, and its cost of capital is $12 \%$. Data regarding the existing and new machines are presented below.

|  | Existing <br> Machine | New <br> Machine |
| :--- | :--- | :---: |
| Original cost | $\$ 50,000$ | $\$ 90,000$ |
| Installation cost | 0 | 4,000 |
| Freight and insurance | 0 | 6,000 |
| Expected end salvage value | 0 | 0 |
| Depreciation method | straight-line | straight-line |
| Expected useful life | 10 years | 5 years |

The existing machine has been in service for seven years and could be sold currently for $\$ 25,000$. If the new machine is purchased Calvin expects to realize a $\$ 30,000$ as annual reduction before-tax in labor costs.

If the new machine is purchased, what is the net amount of the initial cash outflow at Time 0 for net present value calculation purposes?
a. $\$ 65,000$.
b. $\$ 75,000$.
c. $\$ 79,000$.
d. $\$ 100,000$.
16. Regis Company, which is subject to an effective income tax rate of $30 \%$, is evaluating a proposed capital project. Relevant information for the proposed project is summarized below.
Initial investment
\$500,000
Annual operating cash inflows for the first three years.

| Year 1 | 185,000 |
| :--- | :--- |
| Year 2 | 175,000 |
| Year 3 | 152,000 |

Depreciation will be calculated under the straight-line method using an 8-year estimated service life and a terminal value of $\$ 50,000$. In determining the estimated total after-tax cash flow in Year 2 of the project, Regis should consider the after-tax operating cash
a. inflow only.
b. inflow plus annual depreciation expense.
c. inflow plus annual depreciation tax shield.
d. inflow plus the net impact of the annual depreciation expense and depreciation tax shield.
17. Thomas Company's capital structure consists of $\mathbf{3 0 \%}$ long-term debt, $\mathbf{2 5 \%}$ preferred stock, and $45 \%$ common equity. The cost of capital for each component is shown below.

Long-term debt
8\%
Preferred stock
11\%
Common equity $15 \%$

If Thomas pays taxes at the rate of $40 \%$, what is the company's after-tax weighted average cost of capital?
a. $7.14 \%$.
b. $9.84 \%$.
c. $10.94 \%$.
d. $11.90 \%$.
18. The enterprise risk management model looks at:
a. Financial risk
b. Operating risk
c. Compliance risk
d. All of the above
19. The risk identification framework considers
a. Only external threats
b. Both external and internal threats
c. Only internal threats
d. Risk priorities
20. In a management decision process, the cost measurement of the benefits sacrificed due to selecting an alternative use of resources is most often referred to as a(n)
a. relevant cost.
b. sunk cost.
c. opportunity cost.
d. differential cost.

## B- Answer the below Exercises

## Exercise \# 1 (20\%)

The following information is given for the Vendor Company:

| Fixed costs | $\$ 30,000$ per period |
| :--- | :--- |
| Variable cost | $\$ 5 /$ unit |
| Selling Price | $\$ 8 /$ unit |

## Required: (show your calculations on your answer sheet)

a. Calculate the Break-Even sales in units and in dollars.
b. Calculate the margin of safety at the 12,000 unit level.
c. Find the net income when sales are $\$ 120,000$
d. Compute the sales in units required to produce a net income of $\$ 10,000$
e. Compute the sales in units required to produce a net income of $10 \%$ of sales
f. Find the break-even in units if variable costs are increased by $\$ 1$ Per unit and if total fixed costs are decreased by $\$ 5,000$.

Exercise \#2 (14\%)
Consider an investment which has the following cash flows:

| Year | Cash Flows |
| :--- | :--- |
| 0 | $\$(31,000)$ |
| 1 | 10,000 |
| 2 | 20,000 |
| 3 | 10,000 |
| 4 | 10,000 |
| 5 | 5,000 |

Given: PV Factor at 14\%

| Year 0 | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1.000 | 0.877 | 0.769 | 0.675 | 0.592 | 0.519 |

## (show your calculations on your answer sheet)

1. Compute the following:
a. Payback period
b. Net present value (NPV) at 14 percent cost of capital
2. Based on (b) in part 1, make a decision.

## Exercise \#3 ( 16 \%)

Star Corporation is the leading retailer and roaster of specialty coffee in Lebanon, selling freshly brewed coffee, pastries, and coffee beans. Data from the company's financial statements are as follows:

| Star Corporation Comparative Balance Sheet <br> (dollars in millions) | This Year | Last Year |
| :--- | :---: | :---: |
| Assets |  |  |
| Current assets: |  |  |
| Cash | $\$ 281$ | $\$ 313$ |
| Marketable securities | $\$ 157$ | $\$ 141$ |
| Accounts receivable | $\$ 288$ | $\$ 224$ |
| Inventories | $\$ 692$ | $\$ 636$ |
| Other current assets | $\$ 278$ | $\$ 216$ |
| Total current assets | $\$ 2,896$ | $\$ 1,530$ |
| Property and equipment, net | $\$ 758$ | $\$ 2,288$ |
| Other assets | $\$ 5,344$ | $\$ 611$ |
| Total assets |  | $\$ 4,429$ |


| Liabilities and Stockholders' Equity (dollars in millions) |  |  |  |
| :--- | :---: | :---: | :---: |
| This Year |  | Last Year |  |
| Current liabilities: | $\$ 391$ | $\$ 341$ |  |
| Accounts payable | $\$ 710$ | $\$ 700$ |  |
| Short-term bank loans | $\$ 757$ | $\$ 662$ |  |
| Accrued payables | $\$ 298$ | $\$ 233$ |  |
| Other current liabilities | $\$ 2,156$ | $\$ 1,936$ |  |
| Total current liabilities | $\$ 904$ | $\$ 265$ |  |
| Long term liabilities | $\$ 3,060$ | $\$ 2,201$ |  |
| Total liabilities | $\$ 70$ |  |  |
| Stockholders' equity: | $\$ 40$ | $\$$ |  |
| Preferred stock | $\$ 2,244$ | $\$ 2,188$ |  |
| Common stock and additional paid-in capital | $\$ 2,284$ | $\$ 2,228$ |  |
| Retained earning | $\$ 5,344$ | $\$ 4,429$ |  |
| Total stockholder equity |  |  |  |
| Total liabilities and stockholders' equity |  |  |  |


| Star Corporation Income Statement (dollars in millions) | This <br> Year |
| :--- | :---: |
| Sales | $\$ 9,411$ |
| Cost of goods sold | $\$ 3,999$ |
| Gross margin | $\$ 5,412$ |
| Selling and administrative expenses: | $\$ 3,216$ |
| Store operating expenses | $\$ 294$ |
| Other operating expenses | $\$ 467$ |
| Depreciation and amortization | $\$ 489$ |
| General and administrative expenses | $\$ 4,466$ |
| Total selling and administrative expenses | $\$ 946$ |
| Net operating income | $\$ 110$ |
| Plus interest and other income | $\$ 90$ |
| Interest expenses | $\$ 1,056$ |
| Net income before taxes | $\$ 384$ |
| Income taxes (about 36\%) | $\$ 672$ |
| Net income |  |

Required: (show your calculations on your answer sheet)

1. Compute the return on total assets (ROA).
2. Compute the return on equity (ROE)
3. Compute the current ratio.
4. Compute the acid-test ratio.
5. Compute the inventory turnover.
6. Compute the average sale period (days' sales in inventory)
7. Compute the debt-to-equity ratio.
